

SUCCESS NOTES

from Training, Inc.

November 1998

Give to Training, Inc., and get 1/2 back from the State!

Great news! Now your tax deductible contribution to Training, Inc. can have twice the impact it did last year!

On August 11, Training, Inc. was awarded \$35,000 in Neighborhood Assistance Program (NAP) tax credits by the Indiana Department of Commerce. NAP credits are designed to leverage additional contributions from both individuals and corporations in order to support Training, Inc.'s core job and life management skills training program.

For example, if an individual donor makes a \$200 contribution to Training, Inc., he will receive \$100 in state tax credits *plus* a federal deduction at

tax time. This encourages current donors to as much as double their annual contribution, and new donors to come on board.

NAP credits will be available through May 31, 1999 and will be awarded



Trainees from cycle 66 learn bulk mailing techniques

\$100 or more. Because we are required to award at least 50% of our credits by December 31, donors who want to take advantage of this excellent opportunity are encouraged to give early, and give often!

Your NAP donation will make a difference to more than 125 people who come to Training, Inc. to develop the skills they need to get a good job and become self-sufficient.

The NAP offers a 50% state tax credit to donors while still allowing them to take a federal deduction.

on a first-come, first-served basis to any individual or corporation making a contribution of

Training, Inc. offer its thanks to the Indiana Department of Commerce for this opportunity to leverage the support of the Indianapolis community through the Neighborhood Assistance Program.

Business News

Be a Mentor -- Change a Life!

As we look back over our professional lives, most of us can identify at least one person who has influenced us in a positive way. It may have been a co-worker, a boss, a minister, a friend, or a family member. And we know that without the teaching, support, and encouragement of that individual, we would not be where we are today. That's what mentoring is all about. And that's what we do at Training, Inc. through our Mentor Match program.

Working in conjunction with the Network of Women in Business, the Mentor Match program joins trainees with business professionals who are willing to share their time and expertise with individuals who are entering the business world, most for the first time. The time commitment is relatively small - about three hours a



Mentor Terri Talbert-Hatch celebrates graduation with her mentee, Tiffany West

month - but the dividends are great. Mentor Cindy Royer recently wrote an article for her company newsletter in which she said:

"I have only been involved with the mentor program for about a month, but already the experience has humbled me. I often overlook successes because I am too busy thinking about how we could have done even better. These young women have reminded me to celebrate all of life's successes and to revel in them for just a while before moving on the next big challenge."

Over the next year, we will match nearly 130 trainees with professional mentors. But in order to do so, we need volunteers from the business community who are willing to share their time and experience with individuals who are working hard to make a new life for themselves and their children. If you are interested in making a real difference by serving as a mentor, contact Training, Inc.

Orientation and match dates occur every six weeks, so don't hesitate;

CALL TODAY!

Training, Inc. needs your financial and in-kind support!

Training, Inc. is supported by tax-deductible gifts from individuals, corporations, churches, associations, foundations and other concerned members of the Indianapolis community. We invite you to support this unique and successful program by making a contribution today in the enclosed envelope.

Special Thanks to our FY '99 Donors

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Gary & Pat Drown	Julia Tyler
Dan Guio	Linda Van Kirk
	Fay Williams

Grad News

On the Lookout for Great Grad Stories

Graduates — do you have a story to tell? Has your life changed in positive ways since coming to Training, Inc., and are you willing to share those changes and challenges with others? If so, then we need to hear from you!

Training, Inc. is working with its national association to put together a book of stories from graduates all over the country. "I Am A Dream", a compilation of one-page graduate life stories, will be published in early 1999. In addition, we want to build a file full of exciting stories that we can share with current and future trainees, volunteers, funders, and government agencies, outlining the ways in which Training, Inc. has supported its graduates through positive life changes.

If you have a story you want to share, answer the four questions below in about 1 page, and mail or fax it directly to us at *Attn: Life Stories*. It's that simple!

1. Please give a brief description of your circumstances before coming to Training, Inc., (marital status, family, loss of job or layoff, single parenting, welfare



Christina Lang got her GED and a great job at Methodist Hospital

assistance, older worker, substance abuse, language or cultural barriers, housing problems, homelessness, child care challenges, mental health issues, etc.)

2. Who told you about the program: a job counselor, social worker, friend, relative, etc.?

3. Please give a brief description of your experiences going through the program (class experience, what you learned, issues while learning, frustrations you encountered, attendance and punctuality, what kept you going in spite of your challenges, internship experience, job search experience, etc.)

4. After training:

- Please give a brief description of any changes in your employment,

(including promotions and raises), financial situation and education.

- Tell us how you feel about yourself (self-esteem and confidence) and what role you feel that Training, Inc. played in helping make these changes.

- What would you say to someone in your situation? To an employer? To someone who provides funding to programs like Training, Inc.?

No one does a better job of telling the Training, Inc. story than the people who have benefited most from it's services. Your story is important to us, and it's important to the people who follow after you. So don't delay, write today!

We look forward to hearing from you!

Internships: Everyone wins!

Training, Inc. provides trained candidates eager to work at unpaid internships in a variety of fields.

For more information, call Gina at 264-6740.

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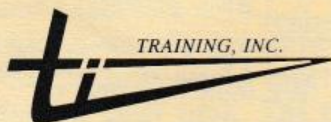
**Training, Inc. provides
job and life management
skills training to
individuals, inspiring
them to achieve long-term
employment and
self-sufficiency**



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