REVISED IMPLEMENTING HANDBOOK

INDEX

PROCEDURES FOR IMPLEMENTATION

3 - 13

These procedures enable the auxiliary and community to move from the consult to project actuation. They include preparation and four (I, II, III, IV) workshop sessions.

IMPLEMENTING FORMS

15 - 21

These forms will be used as referred to in the four implementary workshops.

ADDENDA

These are key contextual and collegium materials for the auxiliary and community

23 - 34

IMPLEMENTING PROCEDURES SUMMARY

| | TASK | | Chotheran | | May 1978 | | |
|----------|-------------|----|---|--|--|--|--|
| | IAOK | | GROUNDING PROJECT S | SUBTACTICS | CREATING PROJECT MANEUVERS | | |
| | SESSI | ON | 1 | 2 | 5 | 4 | |
| | TITLE | | SUBTACTIC WHATS | PROJECT CALENDAR | PHASE MANEUVERS | WEEKLY MANEUVERS | |
| | TIME | | Six Hours | Two Hours | Six Hours | Three Hours | |
| <u>ر</u> | CONTE | XT | This step grounds and clar ifies the total catalog of specific actions to be done in the community. An initial set of implementary "whats" will be created. | This steps brings into focus a realistic time design of both the community calendar and movemental activities. Artform charts will be made of both the yearly and weekly rhythm. | This step calls for creating the step involves of the project. This step involves creating weekly may a quarterly context which will do the do-ment of the project. | | |
| | | 1 | Review the plotting of the subtactics into the program components | Brainstorm community and project activities | Place subtactic titles on actuation phasing chart | Name this week's targets out of remaneuvering stew | |
| | STEPS | 2 | Set up procedures for writing the subtactic "whats". | Build a vear's time design showing yearly rhythm. Mark quarter lines. | Cluster major target arenas of action; name and prioritize victories | Write weekly maneuver paragraphs | |
| | | 3 | Fill out subtactic "what" worksheets | Create a weekly community time design; make a color- ful artform poster | Write phase maneuvers; place on phase maneuver timeline | Build corporate week's time design | |
| | MATERIALS S | | Subtactic sentences Consult backup files Subtactic worksheets Program-Subtactic Chart (Form A) | Large posterboards | Program Chart, Subtactics Forms D, E, F, G | Phase Maneuver T/L Posterboards Community Calendar Forms B, E, F Last week's T/L | |

CONTEXT

The writing of the timelined implementaries for actuating the project's subtactics within the program arenas starts as soon as the Auxiliary is released from the document writing groups. This usually begins on Wednesday of Week III of the launching period when the English Edition of the document is being final edited and typed. The complex flow of work at this point necessitates planning ahead by the teams to ensure that other troops are in place to gun the English production and translation work. A minimum of one member of the Consult Team works ahead of time with some of the Auxiliary to help in the set up for the implementaries workshops. The question of local community and guardian participation in this work is also raised at this time and invitations extended where appropriate. The Consult Team member sets the context for the Auxiliary during the first session of writing which is usually Wednesday evening. The procedures used are those laid out in this Implementing Handbook.

WORKSHOP PREPARATION TASKS

A team of two to four persons is needed on Wednesday of the writing week to prepare all of the materials necessary for the Auxiliary (and any residents who have been recruited) to complete the implementaries process. This team needs, if possible, to have one Auxiliary member from the programs writing group and one from the tactics writing group.

- Task 1: Plot the finished subtactics into the program components by number.

 Number these additional subtactics from the last existing one. (1 hour)
- Task 2: Check materials or duplicate 200+ "Subtactic What Worksheets." These can be mimeod, xeroxed or printed. Write in the final typed subtactic sentence, number, 2-word title, program and component names on these Subtactic Worksheets. File in appropriate program folder. (4 hours for 2 people)
- Task 3: Collect all the sub-tactic folders. Create a file box which organizes the subtactic folders according to programs.
- Task 4: Check materials or duplicate 100+ "Maneuver Paragraph Sheets" and "Maneuver Worksheets."
- Task 5: Obtain sufficient quantities of butcher paper or posterboard for all the charts (check <u>materials</u> for each workshop). Also obtain a good quantity of pencils, paper, chalk and magic markers.
- Task 6: Set up a room or appropriate space with a blackboard and enough wall space to hang charts completed during the four workshops.

Implementing Handbook Human Development Projects **PROCEDURES** May 1978 ICA Consultants 1. Subtactic Whats SUBTACTIC PROJECT PHASE WEEKLY WHATS CALENDAR MANEUVERS MANEUVERS This step of implementation clarifies the total catalog of specific actions from the Consult to be done in the community. This step is CONTEXT accomplished by filling out subtactic worksheets (Form B) which name four specific "whats" for each subtactic. These worksheets form an initial set of implementaries and are grist for the project phase and weekly maneuvers. ī. Review the intent of each program component sequentially from PROGRAM the chart. This provides a context for the writing teams to check REVIEW subtactic plotting in steps 2 and 3. Divide into four or five teams with two to four programs assigned II. to each team. Hand out program folders containing subtactic worksheets (Form B) to each team. (The subtactic worksheet is already filled out WRITING with a descriptive sentence, the program and component names and the PROCEDURES subtactic number.) It is necessary for each team to use the tactics backup files for information critical to the "whats". Read each subtactic sentence carefully, deciding on the four "whats" III. to actuate this subtactic. Write out a full phrase or sentence for SUBTACTIC "WHATS" each "what" so that someone else could read it and know what to do. If the teamwork during the consult has included information on the "why" and "how", jot this down in the appropriate place. File all the subtactic worksheets back into their appropriate IV. PROGRAM program folder. ~ FOLDERS TIME One 6-hour session MATERIALS Subtactic Sentences Subtactic Worksheets (Form B) Program Wall Chart with plotted subtactic numbers Tactics backup files

Implementing Handbook Human Development Project

PROCEDURES

ICA Chicago May 1978

2. Project Calendar

| SUBTACTIC PROJECT WHATS CALENDAR | PHASE MANEUVERS | WEEKLY MANEUVERS |
|----------------------------------|--------------------|---------------------|
|----------------------------------|--------------------|---------------------|

| | |
|-------------------------------|---|
| CONTEXT | This step of implementation brings into focus the timeline of the community and the auxiliary. This step is accomplished by creating a one year community time design and a one week time rhythm. |
| I. BRAINSTORM EVENTS | The auxiliary and community participants brainstorm a list on the board under the following catergories: COMMUNITY EVENTS - festivals, fairs, market days, etc. SCHOOL TIMELINE - Adults and children, vacations, exams. WORK TIM ELINE - dailty schedulate and weekends. COMMUNITY ORGANIZATIONS - when they meet, plan, leadership meetings. CULTURAL PATTERNS - family structures, village customs, celebrations. AUXILIARY TIMELINE - Councils, GRA, Guardians meetings, impact courses |
| II. TIMELINE EVENTS | Put these lists on a year's timeline. Use symbols for different types of ev ents and draw a curve throughout the year showing where many events occur and where few do. These suggestions are to help create a memborable time design for use throughout the year. |
| III. CALENDAR DIVISIONS | On the one year time design make 3 or 4 major divisions. Then add quarterly divisions used by all the Projects. These quarter divisions might or might not coincide with the community divisions. |
| IV. WEEKLY DESIGN | Do a weekly time rhythm chart showing the typical use of the community's time design during any given week. Assign a person to make a large colorful art form on posterboard of both the one year calendar and the one week timeline. |
| TIME | One 2-hour session |
| MATERIALS | Posterboards for two time designs. |

Human Development Projects Implementing Handbook **PROCEDURES** ICA Consultants 3. Phase Maneuvers SUBTACTIC PROJECT PHASE WEEKLY WHATS CALENDAR MANEUVERS MANEUVERS The objective of this step is to focus on the next quarter (or phase) CONTEXT and to create the broad maneuvers that will focus the practical action of the community. Broad maneuvers will be written and placed on a phase maneuver time design. 1. Context the group on the Actuation Phasing Plan (Form C, page 17), emphasizing the cruciality of the outside four categories: Visibility Funding, Leadership Training and Technical Assistance. 2. Divide into 4-5 teams to review the subtactics (same teams that wrote the "whats".) 3. In teams, write the 2-word subtactic titles on 1 x 3 cards. Include the subtactic number on the card and place cards on large chart (FormD) Ι called the "Project Phasing Chart", at the front of the room. Record SUBTACTICS phase number on card. Take into consideration the one-year community PHASING calendar and the actuation phasing plan in deciding where to place the subtactics. 4. Corporately reflect on the chart: Where are most of the subtactics located? Where are there very few? What is revealed about the journey of the project? Name each phase with a creative poetic title to indicate the thrust of the subtactics. 1. Look down the phase column (column No. 1, first month). What emerges as the major targets of action for the first phase? List targets horizontally across the blackboard. Cluster the subtactics listed in the first column (phase I) under these targets of actions. II 3. Repeat the above two steps for the second column (phase II) (second MAJOR and third month). TARGETS Reflect briefly on the targets named for Phases 1 and 2 (first three months of the project). What are the most critical? The most impactful? - which are primary thrusts flanking diversionary "

PROCEDURES

ICA Consultants

3. Phase Maneuvers (continued)

| III | 1. In order to transform the target arenas into winning maneuvers, the auxiliary and village leaders will talk through the categories on the Maneuver Worksheets (see Form E, p. 19) for each target arena. Assign teams of two or more people to each target arena before beginning the discussion and hand out the Maneuver Worksheets. |
|---------------------------------|---|
| MANEUVER FOCUS | 2. Corporately name the victory, advantage and vulnerability for each of the 10-12 targetsquickly. Assigned team takes notes. |
| (75 mi n) | 3. Quickly consense on the completion date for each maneuver over the next 13 weeks. These give the writing teams a time frame within which to focus their maneuver writing. |
| | 4. Check the initial maneuver timeline over against the community calendar and rearrange the maneuver schedule, if necessary, to maximize use of community events. |
| | 1. Divide into teams. Each team fills in the Maneuver Worksheets (Form E, p. 19) by listing the relevant subtactic "whats" in the section entitled "do's". These items answer the question: "How will the maneuver be accomplished?" Add other "do's" necessary for winning. Fill in the rest of the worksheet and give the maneuver a poetic name. |
| IV | 2. Draw a 13-week maneuvers timeline and place the actions from the maneuver worksheet on the timeline. |
| MANEUVER WRITING (90 min) | 3. Write the maneuver paragraph (see Form F, p.20). The first sentence states why this maneuver is done. Also briefly state the victory and the advantages. The paragraph includes all actions and is written in the active voice, "we will" and indicates the timing of the actions. Remember: a maneuver is done by those writing the maneuver and is not written as though someone else is doing it (Form F, p. 20). |
| | 4. Reflect on the timeline and the paragraph to ensure that they will actually bring off the maneuver. |
| V | 1. A large Phase Maneuvers Timeline (see Form G, p.21) covering the first two phases is mounted on a chart at the front of the room. (This chart becomes working decor for the next three months.) Each team places its maneuver timeline on the chart and reads aloud the paragraph. |
| MANEUVERS TIMELINE | Ask if there are any overlaps, bunching or conflicts of activity in the timeline. If so, resolve them. |
| (90 min) | 3. Check assignments of community leaders and auxiliary across the time-line. Are they spread well? |

4. Name the phase and celebrate the planning work.

| Human Devel | opment Projects Implementing Handbook |
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| namen bever | opment Projects Implementing Handbook PROCEDURES |
| I´. Consult | ants 3. Phase Maneuvers (continued) May 1978 |
| VI NEW PHASE PLANNING | List the victories of the last phase in each of the Project Program arenas as determined in the HDP document published after the Consult. Star key events. Rename the phase just finished. Read contradiction statements in the project document. How did you encounter these contradictions this part quarter (or phase)? How restate these contradictions specific for this past phase? What is the major contradiction facing us now? As targets for the next phase are named, use this contradiction as a selection screen. NOTE: Go back to step I and do a contextual review. Then repeat steps II - V, taking into consideration your next phase. |
| TIME | One 4-hour session; one 3-hour session. (Not including Step VI) |
| MATERIALS | Actuation Phasing Chart and document Maneuver Worksheets (Form E) Maneuver Paragraph Sheets (Form F) Program folders with completed subtactic Worksheets (Form B) Project Phasing Chart (Form D) Phase Maneuvers Timeline (Form G) Posterboard |

ICA Chicago May 1978

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|---|--|--|---|--|
| | | 4. Weekly Rem | aneuvers | |
| SUBTACTIC WHATS | | PROJECT PHASE CALENDAR MANEUVERS | | WEEKLY MANEUVERS |
| CONTEXT | community a involves in it is a lead during this stand prese | itially the most ordership training or | ne community doing concerned members dynamic. The weekle community leader hase maneuvers in | its own project. It of the community and y maneuvers designed s and auxiliary to |
| I. people we so the second of | | aw last week? What What became visik | t new decisions we ble last week? art on the board. I into the major prost week. | |
| II. THIS WEEK | do's for th 2. Add to t last week a not on the 3. Then, lo what new; po | nd other things to Timeline. oking at the weekl ints of advantage to accomplish the | on the board of do o do that have arisely do's and the new are we working from | 's still to do from sen recently and are w list together ask: |
| WEEK TARGETS 2. List th Worksheets writing wee 3. What ar 4. Using t | | s they will focus ese target arenas to those assigned kly maneuver parag e the specific vic | on in order to win across the board. for taking notes in raphs. tories in each tan corporately brainst | Hand out the Maneuver in preparation to |
| IV. MANEUVER [:] PARAGRAPHS | advantages the do's. 2. Each tear gives an imagives an imagives the the distriction of the distriction of the distriction of the downward and the downward is the downward and the downward is the downward and t | m then fills in the aginal name to the de accomplishments the maneuver paragrapheing done. Then do's or actions int of that team, to | for each target make rest of the Mane whole maneuver. of this maneuver aph. The first sen state the victory n an active voice, | am review the victory, aneuver. Also list out ever Worksheet and on a week's timeline. Atence states why this and advantages. Write writing them from each sentence with |

PROCEDURES

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4. Weekly Remaneuvers (cont.)

| | The medity remaind vote (control) |
|-----------------------------|--|
| V. CORPORATE TIMELINE | Each team places its maneuver timeline on the board and reads its finished paragraph to the whole group for corporate editing. Are there any overlaps or conflicts of activity in this week's timeline? Resolve them. Check the assignments of the auxiliary and the community leadership across the timeline. Are they spread well? Any holes or difficulties? Celebrate the planning week. Have one person create a posterboard of the week's timeline for wall decor and display in plenary space. |
| TIME | One two-hour session |
| MATERIALS | Last weeks timeline, Project calendar, Maneuver Worksheets, Corporate Plan Sheet and Maneuver Phasing Timeline. |
| FLOW CHARTS | This is simple board work of your program check. It a This week activity Board work Target arenas |
| | IV MANEUURE WORKSHET WORKSheek |
| | MANEUVER PARASEAPH WORKSheet Worksheet Worksheet Worksheet Worksheet |
| | Maneuver decor |
| | Maneuver decor |

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Form A

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PROGRAM - SUBTACTICS CHART

| CHART ARENAS | MAJOR PROGRAMS | COMPONENT PROGRAMS | PLOTTED SUBTACTICS |
|---|--------------------|--|--|
| Tyles data and | | Write in the name | Write in the number o |
| Write in | Print in the name | and number of each | the plotted subtaction |
| | and number of | component program | next to the assigned |
| major | each major program | | component programs. |
| | | The state of the s | Later on, redo this |
| program | | | section by writing in |
| | | | the two word title of |
| chart | | | each subtactic. This |
| titles | | | will enable an easier |
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THE ACTUATION PHASING PLAN

Chicago Nexus

| | Ph | asing | Initiation | Expansion | Acceleration | The No. | |
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| B. Project Visibility | | Village Beautific- ation Campaign | Central Nodes Renovation | Community Facilities Construction | Housing Rehabilit- ation Program | Major Construction Projects | |
| | ındin Legra | | Rapid Visibility Projects | Project Labor Force | Community Program Facilities | 26 Economic Enterprise Funding | Long-term Loans and Mortgages |
| A. Prographment | ECO | Agri Indus Comm | Demonstration Self-sustaining Ventures | Guaranteed Markets Procurement | Business Development Center | 22 Commercial Skills Training | Long-range Investment Systems |
| | H U M | Envir Unîty Ident | Community Center Completion | Village Voice Publication | Project Accomplish- ments Celebration | 24 Program Facilities Completion | Public Works Expansion |
| | S O C | Health Educ Welf | Community Pre-school Set-up | 9 Health Program Formation | Youth Service | 23 Social Skills Training | Inclusive Engagement Programs |
| D. Leadership Training | | Total Citizen Involvement | Auxilliary Trainee Selection | Program 1 | Projects Leadership Interchange | 34 Formalize Organization- al Structures | |
| E. Techeical assistance | | | Consult- ation Actuation Trek | Social Acceleration | Economic I Acceleration E | eadership | 35 Managerial Systems Frek |

PROJECT PHASING CHART

| (Wall size chart) | | | | | | |
|---------------------|---|-----------|------------|-----------|-----------|--|
| Phase | | Year One | | | | |
| Dolloon . | I. 1st mo. | II. 2 mo. | III. 3 mo. | IV. 6 mo. | V. 12 mo. | |
| Team #1 | Plot sub- tactics in boxes by teams. | | | | | |
| Team #2 | | | | | | |
| Team #3 | | | | | | |
| Team #4 | | | | | | |
| Team #5 | | | | | | |

| Human Develo Implementing | pment Project Handbook | Fo: MANEUVER | cm E WORKSHEET | | CA Chicago May 1978 |
|------------------------------|---------------------------|-------------------------------|-------------------|-----------------|------------------------|
| Parget of Ac | tion: | | | | |
| Advantages | | Victory | | Vulnerabilit | CY. |
| | (Use vis | Subtactic Do ibility, doing s | stakes and gui | lds, funding as | screens) |
| | | | | | |
| | | | | | |

| Human | Develop | pment | Project |
|--------|---------|-------|---------|
| Implem | menting | Hand | oook |

Form F

ICA Chicago May 1978

MANEUVER PARAGRAPH SHEET

Maneuver Timeline:

Maneuver Paragraph:

- g. Are there several residents who can tell the story of the project when asked?
- Are uniforms recognized as being a part of the project?
- Do the residents who come to meetings have the words "consensus, brainstorm, tactics" in their vocabulary.

3. Face of the Community

- a. Is the symbolic entry way clean and decored in someway?
- b. Is the main street kept clean?
- c. Is there an outdoor place to sit?
- d. Is there an indoor place to meet?
- e. Is there a play area for children and youth?
- f. Are there signs up of promised or accomplished victories?
- g. Has something new been painted(e.g. door, bench, house, window frame)
- h. Do the auxiliary walk around in all the stakes wearing the blue?

4. Programatic Backup

- a. Has a comprehensive survey been done or up-dated?
- b. Is your framing up to date?
- c. After 6 months in the project, have you begun to inkind products and services from the residents themselves
- d. Is there a training dynamic in every program?
- e. Are residental leaders eabled to dress as intentionally as the auxilary for development and authorization calls.

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> Rural am showeryp. Industry" "" South Com North

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GOING NATIVE

- 1. Is the auxiliary dressing in the despair style of the residents or are they maintaining
- 2. Is the Religious House and Program office kept clean
- 3. Is there a discipline style maintained?
 - a. Is the auxiliary on time?
 - b. Do they wear the blue?
 - c. Do they take notes?
 - d. Rather than being pedantic toward the resident, do they raise questions, put issues in perspective, and demand responses.

B. STRUCTURAL COLLAPSE

- 1. Foundational Consistency
 - a. Are the meetings surrounded with context, rituals, and songs.
 - b. Are the tactics reviewed weekly/daily.
 - c. Is the consult book the bible of the project.
 - d. Is there a regular symbolic life
 - e. Is there a weekly intellectual push
 - f. Are issues raised in terms of contradictions and catalytic possibilities?
- 2. Leadership Growth
 - a. Is the auxiliary selecting only the young and most willing residents or are they . intentionally choosing the aged symbolic to push as leaders.
 - b. Is shadow training occasional rather than each auxiliary intentionally training one resident in an area of expertise?
 - c. Are leaders being exposed thru interchange, pedagogy, and leadership roles?
 - d. Are the leaders being backed up in public so they always come off as winners?

C. PROGRAMMATIC BLINDNESS

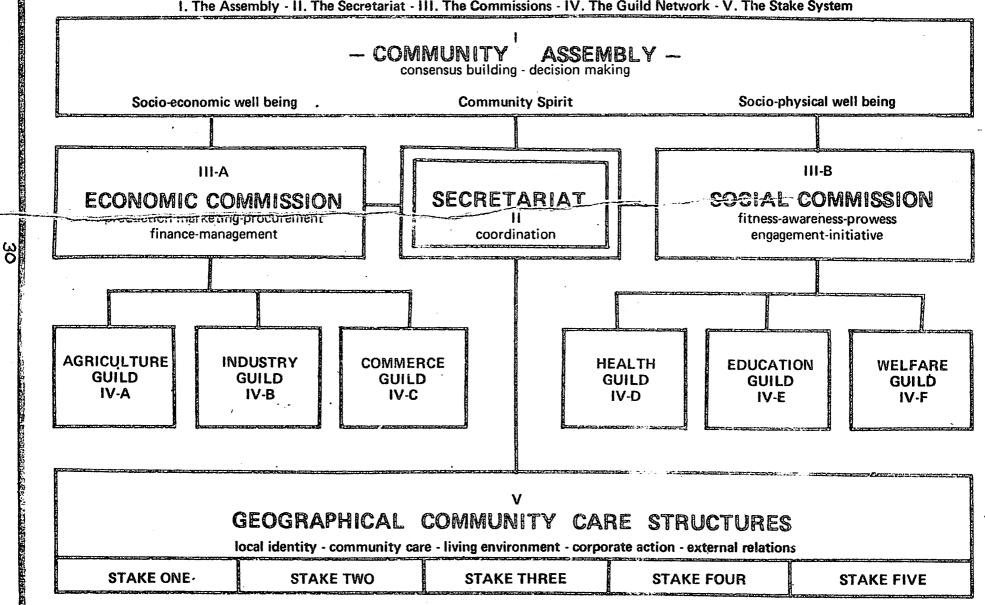
- Undergirding Tactics
 - a. Do the auxiliary make a point to talk to the establishment and successful businessmen in the area?
 - b. Are long range tactics being neglected for immediate success?
 - c. Is there a calender of events every month that shows the consistency of the programs, e.g., stake meetings on same night every month.
 - d. Is the newspaper/bulletin board kept comprehensive and up to date?
 - e. Do you use consistent methods, songs, rituals, and stories to create common memory throughout the project?
 - f. Are stakes, workdays, and celebrations on a regular basis?
- 2. Community Identity Shifts
 - a. Do the auxiliary say hello to residents when they pass them on the street?
 - b. Are residents aware in some degree of stake area and programs when they are
 - c. Are grids visible in the community?
 - d. Is the community motto visible in the community?
 - e. Is there a project community center or node where residents know they can get information or ask questions?
 - f. Do the children know and sing several project songs by memory?

May 1977

ORGANIZATIONAL CHART — toward the actuation of comprehensive HUMAN DEVELOPMENT PROJECTS — on the local level



1. The Assembly - II. The Secretariat - III. The Commissions - IV. The Guild Network - V. The Stake System



PROGRAMMATIC CHART



36 elderly engagement

Toward the Actuation of Comprehensive Human Development Projects on the Local Level

| programs - nine structures - three dynamics - | one project | | |
|--|---|--|--|
| B HUMAN DEVELOPMENT LOCAL MOTIVITY -toward self-confidence | C SOCIAL DEVELOPMENT LOCAL SOCIALITY -toward self-reliance | | |
| Reconstructing local— LIVING ENVIRONMENT 13 domestic housing 14 public facilities 15 village design 16 essential services | PREVENTIVE CARE 25 intermediate sanitation 26 total nutrition 27 systematic immunization 28 primary treatment | | |
| Catalyzing local— CORPORATE PATTERNS 17 total engagement 18 community commons 19 consensus assemblies 20 corporate workdays | FUNCTIONAL EDUCATION 29 early learning 30 formal schooling 31 youth training 32 adult education | | |
| Recovering local— IDENTITY SYSTEMS 21 community self-story 22 symbol systems 23 corporate rituals | COMMUNITY WELFARE 33 family development 34 women's advancement 35 youth task-force | | |
| | HUMAN DEVELOPMENT LOCAL MOTIVITY -toward self-confidence Reconstructing local— LIVING ENVIRONMENT 13 domestic housing 14 public facilities 15 village design 16 essential services Catalyzing local— CORPORATE PATTERNS 17 total engagement 18 community commons 19 consensus assemblies 20 corporate workdays Recovering local— IDENTITY SYSTEMS 21 community self-story 22 symbol systems | | |

28

THE DOCUMENT STUDY PLAN FOR LOCAL AUXILIARY

| | PROLOGUE | VISION | CONTRADICTION | PROPOSALS | TACTICS | PROGRAMS | EPILOGUE |
|-------------------------|--|---|---|---|--|--|---|
| STUDY METHOD | <u>Chart</u> Whole | Read paragraph l carefully Skim other paragraphs | Read all Par. Fill out the Contradictions Content Chart | Skim prose, Plate 3 and Plates 3A-F | Divide into small groups by paratactics Study assigned tactics listing subtactics for each on chart | Divide into groups according to major divisions of Plate5-Study P.1, Party-Study P. 1, 2, & 3 or each assigned program | Divide into groups accord to sections of the Epilogue |
| TEACH- ING METHOD | Seminar Study | Art Form (Plate 1) | Corporate V/S of chart in relation to Plate 2 Add other illustrations | Art Form the sub proposals Chart (Plate 3) | -Workshop brood picture noting relationships -Focus on one paratactic to demonstrate interval relationships -B/S implementar | Workshop Images of program in operation Identify Components What local expertise & organization is implied? | Seminar Study |
| FOCUS | Philosophical Presupposition (Section III) | The Operating Vision Chart | * Kev section The Underlving Contradictions Paragraphs | Sub proposals Chart | *Key section Plate 4 Key paratactic column | Relating components back to Plate 4 (tactics) | Replication Schemes |
| ATM | philosophy of community development | To illuminate operative vision held by the community prior to the consult | To ground the underlying contradictions and illustrate them out of own encounter with | To illustrate the proposals level of the method | To set context for comprehensive implementation | To demonstrate the function of the programs in relation to local forces. To relate programs to tactics chart | To illustrate funding replication, forces, & support system strate- |

those who envision the future and act on it out of hopes. What has always been underlying a religious order is tose who care. Someday this is going to get a articulated as the form. We are those who have decided that we are of those who care. All discipline is secondary.

- 3. Discipline ourselves that we are nothing we cannot serve another and try to be someone at the same time. We are the ones sho remain nobodies. We're not after money, notoriety, credit or recognition. We try always to remain out of newspapers and journals for the sake of getting our job done. This is why we say no to publicity. But when the press comes to Town Meetings on its own you can't stop that. Something will happen but we are nobodies. There is a practical discipline in being nobodies, such as eating off the land.
- Take care of yourself spiritually everyday, otherwise you have twice the burden the the second day. This is not an exercise to keep us religious. You can't endure in the mission without it. Find RS-I all over again and I don't mean RS-I as a course, I mean it as the way life is. If you don't you may not see your slip showing, but it shows...

LEARNINGS

- Speed is more important than taking all the right steps. You will be forgiven breaking the rules if you get the job done.
- 2. Action spurs action. (Stone soup tactic)
- 3. Understanding follows accomplishments.
- 4. Participation precedes commitment. (Tom Sawyer tactic)
- 5. Visible, physical transformation is what captures, changes and catalyzes response.
 - (a) Beauty calls forth the deepest response. (Plaza)
 - (b) Economic signs call forth commitment. (Store)
- 6. Deep changes in humanness occur under the stress of doing and the press of time.
- 7. It takes more than the village to do a village. The private, public sectors, their national and local representatives' participation and decision, are a part of a renewed or model village.
- 8. Our struggles are important only as they illuminate the task.
- 9. Globality, doing it for the globe, is the key to motivity.

Set V

- 1. For profound change your only serious weapon is symbolism. We get so used to the things (decor, symbols in guild hall) in this room we forget that this is what keeps us capable of ever being tomorrow. What we are not today, because you just get soused to it. Those of you who first saw Maliwada remember the most god-aweful thing in the world was the little bus stop at the edge. It was terrible looking. Well now it is something to behold. It is something and depth profound change has taken place. Everybody in the state of Maharastra you bump up against has one question. How did you do it. How did you motivate the people? Well, how do you motivate people? It is very simple in a way, isn't it. It doesn't take much effort
- 2. We still don't understand the Xavierism symbol. Xavierism is doint the global from the local. It comes from the story of Xavier in Japan doing the Roman Catholic Church without any possibility of communication with Rome on what he should be doing. He grasped that wherever he was, was the whole globe. If you find a delimited universe to work in and think you can get it done in a hurry you're wrong even an Indian reservation is the whole universe and there is no end to it. We are not out to realize any goals. We are out to get a process going which when it's going we can pull out.
- 3. Do all the programs at once. Now I'm not a cynic, I don't mean tokenism an industry is an industry, not one catfish. It would obviously take a little time to figure out how to do all programs at once. I wouldn't let anybody out of the house until we had discovered how we were going to do all of the 168 tactics and all 16 programs at once. Then I'd build a tattle-plan for every step so that at sun-up somebody could initiate any program in 15 minutes. If that included a sign on December 15 that said on January 1 at 12:01 the fish pond would be full
- 4. Evenly operate trans-rationally. That means you've got to think through to the detail every single thing you expect to accomplish then push the organization of these until you create art. Such an organization has absolute steel in it relative to the "real" but is also so ordered that its a symbol. You can hold it in your head, and it moves you because of the layers of significance that are there. This trans-rationality is not a luxury, its crucial for without it you become paranoid.

Set VI

- 1. Only a religious order can do what we are doing. Never in history has this kind of change happened out side of a religious order. This represents depth courage in standing before the Mystery.
- 2. Those who care is a far broader category than we realize. It's

doing any part of delineated tactic or program in the "Bible".
And I want to emphasis tactics. Programs are nothing except for motivation and money raising and organizing yourself--that is their function. What you do is your tactics--and that's what you're doing with miracles.

2. You can do anything with your mind, you want to , even if you are set in your ways. Program yourself to think tactically if you want to effectigely, structurally change society. This is a conditioning process, or programming process so that that is the only kind of thinking that ever goes on in your head again. Go back and read Mao's book, again & again. Never think abstractly, terms of what has to be done in the next 5 minutes, next 5 days, next 5 years, and how this isgoing to change history.

Never really sleep again. May be close your eyes after dark or at the light, but if you're a tactical thinker, your mind won't be asleep. When you open your eyes, insist that your mind deliver, in any way you can get your mind around it, what happened between the time you closed your eyes and opened them.

- 3. Your underlying operating principles are the socio-economic principles. This must be our screen. Maybe you've heard these principles, but you've never seen it for yourself. Sometimes people even forget these are the underlying principles until you jog their memory. Well, you better build a screen which holds these and check with it every day or you'll not come off with that community. These are the principles held in the breakfast talks at the consult. Getting those before everybody is taking care of yourselves.
- 4. Te have to learn to think cont. adictionally. We discovered that as our basic method --what, four years ago--but we still have to learn it. You waster your time if you suddenly find yourself trying to do these programs. You'd be surprised the number of us who was great hunks of longuage to conceal from o reelves that we arestill goal oriented. You see day by day, quarter by quarter, year by year, or four years where your sen fundamental contradictions are and then those are the windmills you chase. Always inderection. That's why you do tactics.

- 3. There is one task in a demonstration--not 16 or 9 or however many programs you have. The principle is then you must operate as one team. Everybody there is responsible for everything coming off. If anybody goes around trying to do one good job, that destroys everything else; that sounds emphatic, but this is key.
- 4. In actuation we have a task that is impossible for one gun to do. Everyone out there has got to be a gun-in coordination-and in moving it. If this does not happen, we fail. You know you're moving it when you find yourself crying out "Lord, Jesus Christ Mercy, Us." If you're not moving it, you never really say Lord Jesus Christ Mercy Me.

Set III

- l. Do not fall into trap of cooperating with anyone. The Document is the bible. Do the bible. Do not water it down by doing somebody else's thing that seems along the same lines. However, don't be mean or stupid; use all the wisdom you can get from others to do actuation.
- 2. Replication must be the constant concern of local actuation; have it on your mind constantly. Keep it before everyone else, too. The question is how is this arplicable elsewhere? Firt of all, unless it is instilled that this is on behalf of the world, there's no chance for that community. But secondly, this is the edge of practical global concern in community development, and we've got to solve it.
- 3. Stakes and Guilds going on is assumed in actuation. This isn't written into the document for that reason. They are the backbone, the crucial structure without which nothing happens. The principle behind this is: "we are not doing community organization as a program, we are organizing community in order to do the programs. Hobody can renew a community for a community; only the community itself can renew its community." If we forget this, we're lost. Organizing stakes and guilds is a very hard job, nevertheless.
- 4. In actuation you must raise local leadership. Then you rehearse that you plan to get out in 24 months, every day becames a year. Therefore, training that local leadership is life or death. The liberal mindset that thinks we're there to do the grogram must be purged. Immediately, for every single job that has to be done, get yourself a shadow. Then, hopefully, in a matter of weeks, or a month, there's a fantastic flip, the shadow is the substance and you become the

Set IV

1. We see now miracles are not just the way to get started, the whole thing is done by miracles. We also see miracles are not some smart, impactful thing you dream up, they are any awefilling way of

TWENTY_FOUR ACTUATION IRINCIPLES

Set I

- 1. To do a demonstration you do not need the funding you are after. You could use themoney if it were there. But to do demonstration all you need is about one bowl of race a day. Some of you meanwhile work your head off to get the funds, but you don't wait until you get money, you go in and do wonders.
- 2. The nod you get before the consult is sufficient authorization for beginning actuation. You may be scared, because you know every government we serve has a deep file on us. But once you've got the nod, you've got it until somebody takes it away and the evidence you still have is that you're still sitting there. So you don't sit paralyzed with fear, you trust that nod and actively go out to expand authorization. And here it is like the old stratagem of making a friend out of somebody by asking them to do something for you; tell the story, turn them on and make a practical request.
- 3. To get what funds, expertise, services, etc. you need in actuation, you cultivate and organize the access channels of the service agencies of that community and that nation. This goes for developing nations, too. The problem is not resorces but delivery systems and we are serving those governments to get them functioning because almost every nation has the funds, goods and services to do massive community development.
- 4. In actuating social demonstration you need to participate in the delivery system for goods, information, personnel and services we are building here. But the global repository is a two-way system. You've got to feel in everything you can get of practical human wisdom, not university knowledge, but the stored-up wisdom of local man which can be used someplace else.

Set II.

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- l. We discovered this year in the social demonstrations our colleagues had very unclear ideas of how they were doing in terms of actuation. There is an objective checklist over which the auxiliary can grade itself. It is a checklist over against the programs. The consult textbook is the Bible--the only relevant handbook for that situation. How long to do te program. How inclusive of the population is the program: Are all the programs do ne at once? These kinds of things....
- 2. You cannot check yourself if you don't do the implementaries. You must have a set of them. Then you've got to do them on your timeline. After that you have a checklist. The princple is that without the checklist, you do not have a change. Them you must move it, not take 8 months to do one fine think, or do some great program which excludes 90% of the population.

TWENTY-FOUR EMPIRICAL PRINCIPLES OF ACTUATION IN SOCIAL DEMONSTRATION

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|---|--|---|-----------------------------------|--|---|---|
| | Set 1 | Set 2 | Set 3 | Set 4 | Set 5 | Set 6 |
| | | Actuation is an Auditable Accompl. | Actuation is a Corporate Respons. | Actuation is a Revolutionary Meth | Actuation is a . Transrational Subs | Actuation is a |
| | (Refra <u>mi</u> ng) | (Accomplishment) | (Responsibility) | (Methodology) | (Substance) | (Function) |
| | DEVELOP FISCAL SUPPORT LOCALLY | USE PROGRAMS AS CHECK LIST | CCOPERATE WITH NO ONE | GRASP FUNCTION OF MIRACLES | THE SYMBOL IS THE KEY | THE RELIGIOUS ORDER IS NECESSITY |
| } | | | | | | |
| | EXPAND BASIC AUTHORIZATION | EXECUTE THE TIMELINED IMPLE - MENTARIES | BROOD ON REPLICATION CONSTANTLY | ALWAYS EXERCISE TACTICAL THINKING | XAVIERISM: DO THE GLOBAL FROM THE LOCAL | THOSE WHO CARE INCLUDES MANY |
| | CULTIVATE SERVICE AGENCIES | OPERATE AS A SINGLE TEAM | BEGIN STAKES & GUILDS | HAVF OCIO- ECONOMIC PRINCIPLES SCREEN | DO ALL PROGRAMS ; AT ONCE | REHEARSE DISCIPLINE OF BEING NOBODY |
| | PARTICIPATE IN GLOBAL REPOSITORY | ALL LEARN GUN-SHIP (MOVING IT) | RAISE UP LOCAL LEADERSHIP | USE CONTRADICTIONALLY ORIENTED THINKENG | GET IRON RATIONALITY INTO ORGANIZATION | CARE FOR YOURSELF IN MISSION |

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